

McDowell B Equipment Ltd has immediate opening for
General Manager/Sales Manager for the Surface Equipment Division

This profession lead position will be based out of Sudbury.

Post secondary Education is required in Business or Engineering aspects.

Mechanical experience and bi lingual in French and English are considered an asset.

With strong leadership you will work closely with customers, the sales, the parts, the service and accounting departments.

Some travel will be required.

McDowell markets and services best in class equipment: Bobcat, Link Belt Excavators, Amman and Husqvarna Compaction, Eager Beaver and N+N heavy trailers, Caterpillar, Morooka Dumpers.

You will be responsible for

-Customer satisfaction.

-All aspects and management of the sales, parts and service departments.

-Devise and implement business strategies for an efficient organization in the areas of sales, marketing and service.

-Forecasting equipment requirements and reordering of new equipment.

-Profitable and financial turnover of assets.

-Risk management.

-Motivate personnel towards maximum efficiency.

-Communicate corporate strategies to company personal.

-Promote teamwork.

-Ensure corporate policies are adhered too.

-Maintain close relationship with company personal.

-Maintain a close relationship with corporate partners and suppliers.

Compensation:

- Salaried plus profit sharing bonus.
- Group benefits including Medical, Dental, Vision ,Disability and Life insurance
- Pension plan with company contributions
- Paid holidays
- Tuition assistance
- Potential for advancement

McDowell is an equal opportunity employer, with offices in Sudbury and Barrie.

For more information please visit www.bmcdowell.com

Please forward CV to recruiting@bmcdowell.com

McDowell  Since 1968
McDowell Equipment Rentals/Service/Parts


Manufacturing, Engineering
Underground Mining Specialists

 **Bobcat** **Link-Belt**
EXCAVATORS



*Eager
Beaver*
Trailers

MOROOKA

AMMANN
Compaction



TRIDENT S.A.